SECOND SUMMER SCHOOL IN COMPETITION POLICY AND MARKET REGULATION

Chiara Fumagalli

Thursday 11/09/07 (morning)

1. Horizontal mergers

• Unilateral effects

Unilateral effects absent efficiency gains Variables which affect unilateral effects Efficiency gains

• Pro-collusive effects

Variables which affect pro-collusive effects

• The EU merger policy

The EU Merger Regulation
The New Merger Regulation

Thursday 11/09/07 (afternoon)

2. The economics of article 82

• Predatory pricing
In search for a theory of predation
Reputation models
Signal jamming
Financial predation

• Non-price exclusionary strategies: tying

Tying as a commitment device Tying with complementary products Tying as a price discrimination device Efficiency reasons for tying

Friday 12/09/07 (morning)

• Non-price exclusionary strategies: exclusive dealing The traditional argument The Chicago School critique

Anti-competitive exclusive dealing

Efficiency reasons for exclusive dealing

- Price discrimination
- The review of art. 82

Readings

- 1. Motta M., *Competition Policy. Theory and Practice*, Cambridge University Press, 2004. Chapter 5, Chapter 6 (par. 6.4.1), Chapter 7.
- 2. Whinston M., *Lectures on Antitrust Economics*, MIT Press, 2006 Chapter 3, Chapter 4.
- 3. *An economic approach to Article 82*, Report by the European Advisory Group on Competition Policy, July 2005.
- 4. DG Competition discussion paper on the application of Article 83 of the Treaty to exclusionary abuses.
- 5. *The Economics of Unilateral Effects*, IDEI Working Paper, n. 222, Report for DG Competition, European Commission, 2003 (by Marc Ivaldi, Bruno Jullien, Paul Seabright, Patrick Rey, and Jean Tirole).