

PhD dissertation

“Territorial pacts and trade unions. The eight cases of the Province of Turin”.

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*Abstract*

The dissertation analyses the role played by trade unions within Italian territorial pacts (TPs). Union organizations were always present at negotiations of the TPs, but their role has been rather underplayed in the wide literature. Based on comparative empirical research on the eight territorial pacts signed in the Province of Turin, in the North West of Italy, it was found that union participation in the TPs was shaped by the type of TPs, the strength of union organisation and the personal commitment of the individual union representatives. In line with the Italian unions' long tradition of 'micro-concertation', a logic of influence was found to prevail over a logic of membership in their participation in TPs. By contrast, what changed are the contents of the concertation.

Keywords: Italian territorial pacts, social partnership, local governance, union participation.